

<b>Income &amp; Expense Worksheet</b>	<b>NAME OF REGIONAL/NATIONAL: 2013 National, Dayton, Ohio</b>									
DATE: April 2011										
0	<b>BUDGET / PROJECTION</b>					<b>ACTUAL</b>				<b>VARIANCE</b>
<b>INCOME CATEGORIES</b>	<b># of Comp</b>	<b># of Paid</b>	<b>Price</b>	<b>Total</b>	<b># of Comp</b>	<b># of Paid</b>	<b>Price</b>	<b>Total</b>		<b>Total</b>
<b>Meeting &amp; Mart</b>										
Pre-Registration		1000	\$60.00	\$60,000.00				\$0.00		\$60,000.00
Onsite Registration		300	\$75.00	\$22,500.00				\$0.00		\$22,500.00
Public Day Admission		0	\$0.00	\$0.00				\$0.00		\$0.00
<b>Food Functions</b>										
Banquet		250	\$40.00	\$10,000.00				\$0.00		\$10,000.00
Old Timers and Fellows Luncheon		60	\$25.00	\$1,500.00				\$0.00		\$1,500.00
Chapter Representative Breakfast		50	\$25.00	\$1,250.00				\$0.00		\$1,250.00
Other				\$0.00				\$0.00		\$0.00
<b>Tables</b>										
Pre-Registration 8 Foot Table		750	\$60.00	\$45,000.00				\$0.00		\$45,000.00
Pre Registration Wall Table		0	\$0.00	\$0.00						
Early Bird		25	\$40.00	\$1,000.00						
Onsite Table Registration		25	\$65.00	\$1,625.00				\$0.00		\$1,625.00
Electric Hookup		10	\$65.00	\$650.00						
<b>Other Income</b>										
Live Auction		100	\$10.00	\$1,000.00				\$0.00		\$1,000.00
Silent Auction		300	\$1.00	\$300.00				\$0.00		\$300.00
Donations		0	\$0.00	\$0.00				\$0.00		\$0.00
CVB Grant		1		\$5,000.00				\$0.00		\$5,000.00
Hotel Room Night Rebate		800	\$5.00	\$4,000.00				\$0.00		\$4,000.00
Tours		50	\$40.00	\$2,000.00				\$0.00		\$2,000.00
Sponsors		0	\$0.00	\$0.00						
Workshop		40	\$40.00	\$1,600.00						
<b>TOTAL INCOME</b>				<b>\$157,425.00</b>				<b>\$0.00</b>		<b>\$157,425.00</b>

EXPENSE CATEGORIES	Quantity	Cost	Total	Quantity	Cost	Total	Total
<b>Advertising</b>							
Mart	1	\$2,000.00	\$2,000.00			\$0.00	\$2,000.00
Other	1	\$2,000.00	\$2,000.00			\$0.00	\$2,000.00
<b>Convention Center</b>							
Use Charge Convention Center	1	\$21,600.00	\$21,600.00			\$0.00	\$21,600.00
Clean-Up	0	\$0.00	\$0.00			\$0.00	\$0.00
Police			\$0.00			\$0.00	\$0.00
Security (Mart, Craft, Exhibit, EMT)	1	\$7,000.00	\$7,000.00			\$0.00	\$7,000.00
Parking	0	\$0.00	\$0.00			\$0.00	\$0.00
<b>Decorator</b>							
Tables*	500	\$11.00	\$5,500.00			\$0.00	\$5,500.00
Chairs	1500	\$0.00	\$0.00			\$0.00	\$0.00
Table Covering	1	\$300.00	\$300.00			\$0.00	\$300.00
Locked Exhibit Cabinets	3	\$300.00	\$900.00			\$0.00	\$900.00
Pipe & Drape		\$0.00	\$0.00			\$0.00	\$0.00
Carts	10	\$40.00	\$400.00			\$0.00	\$400.00
Two-Way Radios	0	\$0.00	\$0.00			\$0.00	\$0.00
Other			\$0.00			\$0.00	## \$0.00
<b>Volunteer Reimbursments</b>							
See Attached Spread Sheet	0		\$12,595.00			\$0.00	\$12,595.00
	0		\$0.00			\$0.00	\$0.00
	0		\$0.00			\$0.00	\$0.00
	0		\$0.00			\$0.00	\$0.00
			\$0.00			\$0.00	\$0.00
<b>Per Diem</b>							
	0	\$0.00	\$0.00			\$0.00	\$0.00
	0	\$0.00	\$0.00			\$0.00	\$0.00
	0	\$0.00	\$0.00			\$0.00	\$0.00
	0	\$0.00	\$0.00			\$0.00	\$0.00
	0	\$0.00	\$0.00			\$0.00	\$0.00
		\$0.00					
<b>Food functions</b>							
Banquet	250	\$40.00	\$10,000.00			\$0.00	\$10,000.00
Old Timers and Fellows Luncheon	60	\$25.00	\$1,500.00			\$0.00	\$1,500.00
Chapter Rep Brkfst	50	\$25.00	\$1,250.00				
Volunteer Hospitality	1	\$2,000.00	\$2,000.00			\$0.00	\$2,000.00
Workers Lunch/Breakfast	50	\$20.00	\$1,000.00			\$0.00	\$1,000.00
NAWCC Members Annual Meeting, 70th Ann.	1	\$5,000.00	\$5,000.00			\$0.00	\$5,000.00
<b>Registration</b>							
Office Supplies	1	\$1,000.00	\$1,000.00			\$0.00	\$1,000.00
Badges/Holders	1	\$2,500.00	\$2,500.00			\$0.00	\$2,500.00
Postage & Delivery	1	\$1,500.00	\$1,500.00			\$0.00	\$1,500.00
Registration Supplies	1	\$1,500.00	\$1,500.00			\$0.00	\$1,500.00
Registration Printing	1	\$2,000.00	\$2,000.00			\$0.00	\$2,000.00
Computer Systems		\$0.00	\$0.00			\$0.00	\$0.00
<b>Give-Aways</b>							
Registration Gifts			\$0.00			\$0.00	\$0.00
Door Prizes	1	\$0.00	\$0.00			\$0.00	\$0.00
Banquet Table Gifts	1	\$1,000.00	\$1,000.00			\$0.00	\$1,000.00
Grand Prize	1	\$0.00	\$0.00			\$0.00	\$0.00
Table Holder Prize	1	\$500.00	\$500.00			\$0.00	\$500.00
<b>Other</b>							
Committee Costs	15	\$100.00	\$1,500.00			\$0.00	\$1,500.00
Committee Identification (e.g Hats/Vests)	1	\$300.00	\$300.00			\$0.00	\$300.00
Lecture & Workshop Costs	1	\$600.00	\$600.00			\$0.00	\$600.00
Liability and Exhibit Insurance	1	\$500.00	\$500.00			\$0.00	\$500.00
Auction Costs	1	\$300.00	\$300.00			\$0.00	\$300.00
Exhibit Costs	1	\$1,200.00	\$1,200.00			\$0.00	\$1,200.00
Program Booklet/Strip Schedule Printing	1	\$2,000.00	\$2,000.00			\$0.00	\$2,000.00
Mart Electrical Connections	10	\$25.00	\$250.00				
Signs	1	\$500.00	\$500.00			\$0.00	\$500.00
Tours	50	\$35.00	\$1,750.00			\$0.00	\$1,750.00
Telephone	0	\$0.00	\$0.00			\$0.00	\$0.00
Local Transportation (Bus, Shuttle)			\$0.00			\$0.00	\$2,000.00
Website Cost	1	\$500.00	\$500.00			\$0.00	\$0.00
Equipment Rental (A/V, Computers, etc.)	1	\$1,000.00	\$1,000.00			\$0.00	\$0.00
Box Office for Public Day	0	\$0.00	\$0.00				
Fire Inspection Fee	0	\$0.00	\$0.00				
Banquet Entertainment	1	\$1,000.00	\$1,000.00				
Truck	0	\$0.00	\$0.00			\$0.00	\$0.00
Contingency	1	\$10,000.00	\$10,000.00			\$0.00	\$0.00
<b>TOTAL EXPENSES</b>			<b>\$104,445.00</b>			<b>\$0.00</b>	<b>\$104,445.00</b>

NET INCOME				\$52,980.00				\$0.00	\$52,980.00
FINANCIAL ADJUSTMENTS									
Refunds						Quantity	Price	Total	
Registration Items								\$0.00	
Other								\$0.00	
TOTAL REFUNDS								\$0.00	
Adjusted Net Income								\$0.00	
PROFIT/(LOSS) DISBURSEMENTS									
NAWCC National	%	Total							
Host Chapter	0.0%	\$ -							
Co-Host Chapter(s)	0.0%	\$ -							
Other	0.0%	\$ -							
TOTAL DISBURSEMENTS	0.0%	\$ -							
	0.0%	\$ -							